

New Zealand Domain Name Registry Limited Financial Statements For the Quarter Ended 31st December 2007

Prepared By

Curtis McLean Limited Chartered Accountants Wellington NZ



New Zealand Domain Name Registry Limited Exclusion of Liability Statement For the Quarter Ended 31st December 2007

We have compiled the Financial Statements comprising Statement of Financial Performance, Statement of Movements in Equity and Statement of Financial Position of New Zealand Domain Name Registry Limited for the period ended 31st December 2007.

A compilation is limited primarily to the collection, classification and summarisation of financial information supplied by the client. A compilation does not involve the verification of that information.

We have not carried out an audit or review engagement of the Financial Statements and therefore neither we nor any of our employees accept any responsibility for the accuracy of the material from which the Financial Statements have been prepared. Further, the Financial Statements have been prepared at the request of and for the purpose of the client only and neither we nor any of our employees accept any responsibility on any ground whatsoever, including liability in negligence, to any other person.

Curtis McLean Limited Chartered Accountants Wellington NZ

These Financial Statements have not been reviewed or audited and should be read in conjunction with the attached Exclusion of Liability Statement

New Zealand Domain Name Registry Limited Statement of Financial Performance For the Quarter Ended 31st December 2007

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	T h	This Quarter		Year to Date			Full Year	
	Actual	Budget	Variance	Actual	Budget	Variance	Budget	Last Year
Registry Fees	1,531,557	1,466,048	65,509	4,517,259	4,389,314	127,945	5,870,415	5,300,694
Less Direct Expenses								
DNC Management Fee	249,000	251,214	(2,214)	747,000	753,642	(6,642)	1,004,856	957,000
DNS Expenses	61,588	92,796	(31,208)	202,369	243,863	(41,494)	336,659	258,112
SRS Expenses	81,715	109,164	(27,449)	253,168	330,492	(77,324)	442,656	393,436
Other IT	19,975	46,420	(26,445)	114,087	129,110	(15,023)	170,805	173,960
ENUM	-	9,000	(9,000)	-	21,000	(21,000)	30,000	-
Review DNS/SRS	-	-	-	-	-	-	-	42,697
TBSR	51,375	90,000	(38,625)	140,018	265,000	(124,982)	295,000	29,626
Total Direct Expenses	463,653	598,594	(134,941)	1,456,642	1,743,107	(286,465)	2,279,976	1,854,831
Gross Profit	1,067,904	867,454	200,450	3,060,617	2,646,207	414,410	3,590,439	3,445,863
Less Other Expenses								
Depreciation & Amortisation	42,812	62,812	(20,000)	108,110	152,058	(43,948)	225,777	139,561
Overhead Expenses	273,254	339,433	(66,179)	817,278	1,003,424	(186,146)	1,336,694	873,075
Total Other Expenses	316,066	402,245	(86,179)	925,388	1,155,482	(230,094)	1,562,471	1,012,636
	751,838	465,209	286,629	2,135,229	1,490,725	644,504	2,027,968	2,433,227
Plus: Other Income								
Interest	150,168	108,520	41,648	409,943	316,895	93,048	430,843	405,672
Rent Received	39,903	39,903	,	125,061	119,709	5,352	159,612	138,812
Tenants Share of Expenses	9,818	9,528	290	30,050	28,584	1,466	38,112	34,029
Earnings Before Interest and Tax	951,727	623,160	328,567	2,700,283	1,955,913	744,370	2,656,535	3,011,740



New Zealand Domain Name Registry Limited Statement of Financial Performance For the Quarter Ended 31st December 2007

	This Quarter		Year to Da te			Full Year		
	Actual	Budget	Variance	Actual	Budget	Variance	Budget	Last Year
Earnings Before Interest and Tax	951,728	623,226	328,502	2,700,281	1,955,913	744,368	2,656,535	3,011,740
Provision For Tax	314,070	205,642	108,428	891,093	645,451	245,642	876,657	994,461
Net Profit (Loss)	637,658	417,584	220,074	1,809,188	1,310,462	498,726	1,779,878	2,017,279



New Zealand Domain Name Registry Limited Statement of Movements in Equity For the Quarter Ended 31st December 2007

		This Year	Last Year
Share Capital			
Opening Share Capital	30,000		30,000
Share Capital as at 31st December 2007		30,000	30,000
Retained Earnings			
Opening Retained Earnings	2,812,843		2,195,565
Plus: Net Tax Paid Profit (Loss) for Year	1,809,189		2,017,278
Less: Dividend Declared	567,000		1,400,000
Retained Earnings as at 31st December 2007		4,055,032	2,812,843
Equity as at 31st December 2007		\$4,085,032	\$2,842,843

New Zealand Domain Name Registry Limited Statement of Financial Position As At 31st December 2007

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		End of Quarter			End of Year		
	Actual	Budget	Variance	LY Actual	Budget	LY Actual	
Equity							
Share Capital	30,000	30,000	-	30,000	30,000	30,000	
Retained Earnings	4,055,032	3,366,477	688,555	3,175,177	2,702,893	2,812,843	
Total Equity	4,085,032	3,396,477	688,555	3,205,177	2,732,893	2,842,843	
Liabilities:							
Creditors & Accruals	268,753	389,439	(120,686)	309,558	319,760	327,930	
Deferred Income	4,170,982	4,445,194	(274,212)	3,728,069	4,632,255	3,888,997	
Redeemable Preference							
Shares	400,000	400,000	-	400,000	400,000	400,000	
Total Liabitities	4,839,735	5,234,633	(394,898)	4,437,627	5,352,015	4,616,927	
Funds Employed	8,924,767	8,631,110	293,657	7,642,804	8,084,908	7,459,770	
Represented By:							
Current Assets							
Funds Held	7,893,210	7,440,247	452,963	6,705,020	6,870,887	6,371,050	
Debtors & Prepayments	715,795	716,461	(666)	671,058	740,339	777,890	
	8,609,005	8,156,708	452,297	7,376,078	7,611,226	7,148,940	
Non Current Assets							
Fixed Assets	313,848	472,482	(158,634)	263,575	472,069	307,988	
Intangible Assets	1,914	1,920	(6)	3,151	1,613	2,842	
Total Non Current Assets	315,762	474,402	(158,640)	266,726	473,682	310,830	
Total Assets	8,924,767	8,631,110	293,657	7,642,804	8,084,908	7,459,770	