

New Zealand Domain Name Registry Limited <u>Financial Statements</u> For the Quarter Ended 31st March 2006

Prepared By

Curtis McLean Limited Chartered Accountants Wellington NZ



New Zealand Domain Name Registry Limited Exclusion of Liability Statement For the Quarter Ended 31st March 2006

We have compiled the Financial Statements comprising Statement of Financial Performance, Statement of Movements in Equity and Statement of Financial Position of New Zealand Domain Name Registry Limited for the period ended 31st March 2006.

A compilation is limited primarily to the collection, classification and summarisation of financial information supplied by the client. A compilation does not involve the verification of that information.

We have not carried out an audit or review engagement of the Financial Statements and therefore neither we nor any of our employees accept any responsibility for the accuracy of the material from which the Financial Statements have been prepared. Further, the Financial Statements have been prepared at the request of and for the purpose of the client only and neither we nor any of our employees accept any responsibility on any ground whatsoever, including liability in negligence, to any other person.

> Curtis McLean Limited Chartered Accountants Wellington NZ

New Zealand Domain Name Registry Limited **Statement of Financial Performance** For the Quarter Ended 31st March 2006

Sta		Performance Ist March 200	96 r	-	ar to Da te		Full Ye	
	Actual	Budget	Variance	Actual	Budget	Variance	Budget	Last Year
Registry Fees	1,099,638	1,038,706	60,932	4,314,039	4,165,535	148,504	4,165,535	3,851,028
Less Direct Expenses DNC Management Fee	226,500	226,500	_	906,000	906,000	_	906,000	818,400
DNS Expenses	63,769	82,661	(18,892)	247,801	304,840	(57,039)	304,840	190,866
SRS Expenses	109,551	84,171	25,380	429,087	371,884	57,203	371,884	322,667
Other IT	130,420	69,001	61,419	313,640	318,004	(4,364)	318,004	279,061
DNSSEC	-	9,999	(9,999)	-	40,000	(40,000)	40,000	-
Review DNS/SRS	-	30,000	(30,000)	14,640	30,000	(15,360)	30,000	-
Total Direct Expenses	530,240	502,332	27,908	1,911,168	1,970,728	(59,560)	1,970,728	1,610,994
Gross Profit	569,398	536,374	33,024	2,402,871	2,194,807	208,064	2,194,807	2,240,034
Less Other Expenses								
Depreciation & Amortisation	28,678	42,901	(14,223)	116,143	161,334	(45,191)	161,334	195,071
Overhead Expenses	169,351	222,719	(53,368)	982,881	922,122	60,759	922,122	623,609
Total Other Expenses	198,029	265,620	(67,591)	1,099,024	1,083,456	15,568	1,083,456	818,680
	371,369	270,754	100,615	1,303,847	1,111,351	192,496	1,111,351	1,421,354
Plus: Other Income								
Interest	83,516	40,693	42,823	288,839	166,362	122,477	166,362	158,081
Rent Received	14,625	14,622	3	81,670	58,488	23,182	58,488	59,344
Tenants Share of Expenses	3,218	3,000	218	10,822	12,000	(1,178)	12,000	11,953
Earnings Before Interest and Tax	472,728	329,069	143,659	1,685,178	1,348,201	336,977	1,348,201	1,650,732

These Financial Statements have not been reviewed or audited and should be read in conjunction with the attached Exclusion of Liability Statement

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New Zealand Domain Name Registry Limited Statement of Financial Performance For the Quarter Ended 31st March 2006

	This Quarter			Year to Da te			Full Year	
	Actual	Budget	Variance	Actual	Budget	Variance	Budget	Last Year
Earnings Before Interest and Tax	472,727	328,759	143,968	1,685,179	1,348,201	336,978	1,348,201	1,650,732
Less: Interest Expense	-	-	-	-	-	-	-	295
	472,727	328,759	143,968	1,685,179	1,348,201	336,978	1,348,201	1,650,437
Provision For Tax	156,000	108,594	47,406	556,109	444,906	111,203	444,906	546,985
Net Profit (Loss)	316,727	220,165	96,562	1,129,070	903,295	225,775	903,295	1,103,452



New Zealand Domain Name Registry Limited Statement of Movements in Equity For the Quarter Ended 31st March 2006

		This Year	Last Year
Share Capital			
Opening Share Capital	430,000		430,000
Share Capital as at 31st March 2006		430,000	430,000
Retained Earnings			
Opening Retained Earnings	1,563,399		730,976
Plus: Net Tax Paid Profit (Loss) for Year Prior Year Tax Adjustment	1,129,069		1,103,452 128,971
Less: Dividend Declared	500,000		400,000
Retained Earnings as at 31st March 2006		2,192,468	1,563,399
Equity as at 31st March 2006		\$2,622,468	\$1,993,399



New Zealand Domain Name Registry Limited Statement of Financial Position As At 31st March 2006

		End of Year				
	Actual	Budget	Variance	LY Actual	Budget	LY Actual
Equity						
Share Capital	430,000	430,000	-	430,000	430,000	430,000
Retained Earnings	2,192,468	1,966,694	225,774	1,563,399	1,966,694	1,563,399
Total Equity	2,622,468	2,396,694	225,774	1,993,399	2,396,694	1,993,399
Liabilities:						
Creditors & Accruals	189,545	203,847	(14,302)	55,424	203,847	55,424
Deferred Income	3,031,366	2,212,109	819,257	2,161,277	2,212,109	2,161,277
Total Liabitities	3,220,911	2,415,956	804,955	2,216,701	2,415,956	2,216,701
Funds Employed	5,843,379	4,812,650	1,030,729	4,210,100	4,812,650	4,210,100
Represented By:						
Current Assets						
Funds Held	4,852,017	3,959,629	892,388	3,355,900	3,959,629	3,355,900
Debtors & Prepayments	777,482	463,141	314,341	527,984	463,141	527,984
	5,629,499	4,422,770	1,206,729	3,883,884	4,422,770	3,883,884
Non Current Assets						
Fixed Assets	209,800	385,792	(175,992)	320,897	385,792	320,897
Intangible Assets	4,080	4,088	(8)	5,319	4,088	5,319
Total Non Current Assets	213,880	389,880	(176,000)	326,216	389,880	326,216
Total Assets	5,843,379	4,812,650	1,030,729	4,210,100	4,812,650	4,210,100

These Financial Statements have not been reviewed or audited and should be read in conjunction with the attached Exclusion of Liability Statement